

August 11, 2018

The General Manager Department of Corporate Services BSE Limited Phiroze Jeejeeboy Towers, Dalal Street, Mumbai — 400001.

Scrip Code: 540268

Dear Sir / Madam,

Subject : Earnings Update.

This is to inform you that the Board of Directors of Dhanvarsha Finvest Limited at its meeting held on August 10, 2018 had approved unaudited financial results (subjected to limited review by the Statutory Auditors) for the quarter ended June 30, 2018 and the same has been submitted to you.

A copy of the Earning Update for the quarter ended June 30, 2018, is attached herewith.

We request you to take the above on record.

Thanking you.

Yours faithfully, For **Dhanvarsha Finvest Limited**

Karan Neale Desai Managing Director & Chief Executive Officer

Encl: As above





DHANVARSHA FINVEST

1QFY2019



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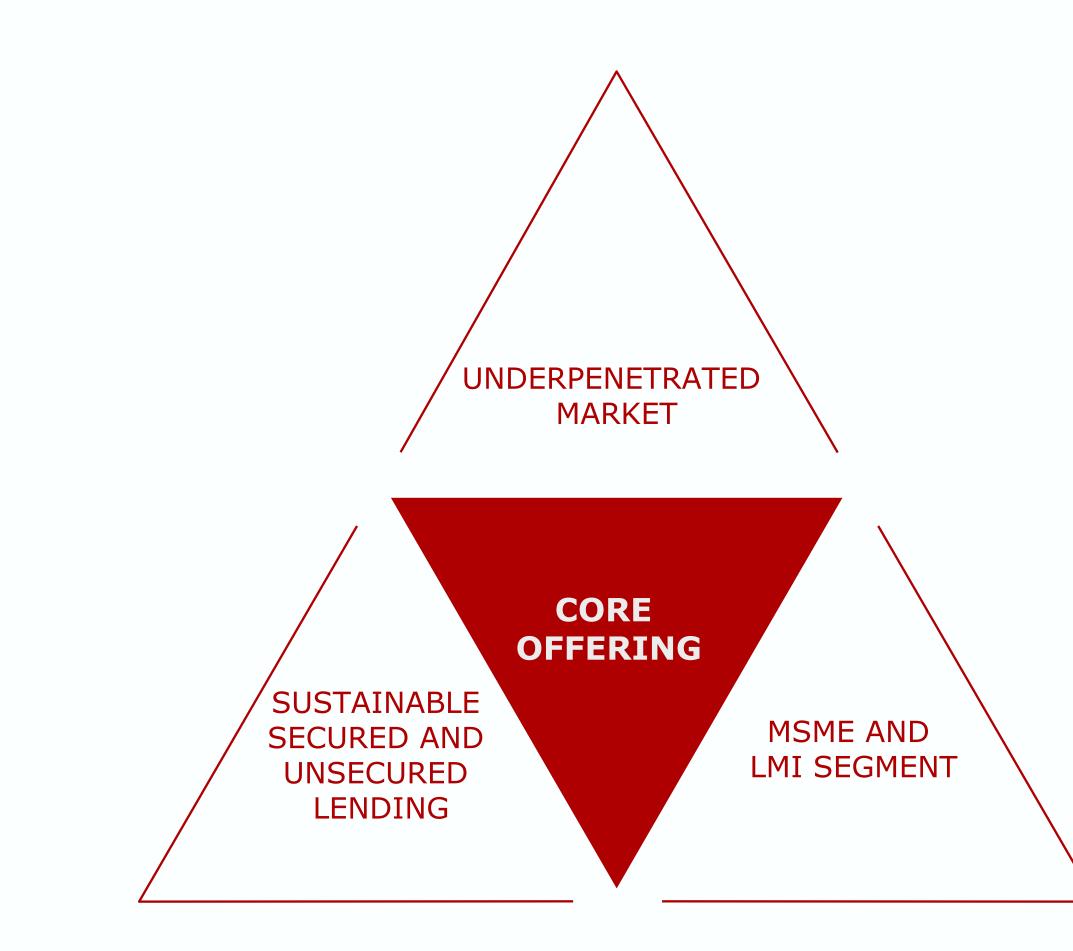
DHANVARSHA FINVEST LTD

COMPANY OVERVIEW

- DFL is a registered non-deposit taking nonbanking finance company (ND-NBFC)
- DFL has operational presence in Mumbai, Pune & Ahmedabad
- Current Loan Book for DFL at INR 609 million (as of 1QFY19) with over 130 customers in its portfolio
- □ Average Portfolio yield of 15.3%

SUSTAINABLE SOLUTIONS FOR THE UNBANKED AND UNDERPENTRATED

| | CORE FOCUS |
|----|---|
| n- | DFL's retains strong focus and execution capabilities in Loan against Property (LAP) and Working Capital lending to MSME's* |
| | Home loans, auto loans and consumer credit financing are other core capabilities to LMI's** |
| | DFL provides turnkey solutions across secured and unsecured lending to suit borrower needs |



CORE FOCUS

Secured Loans

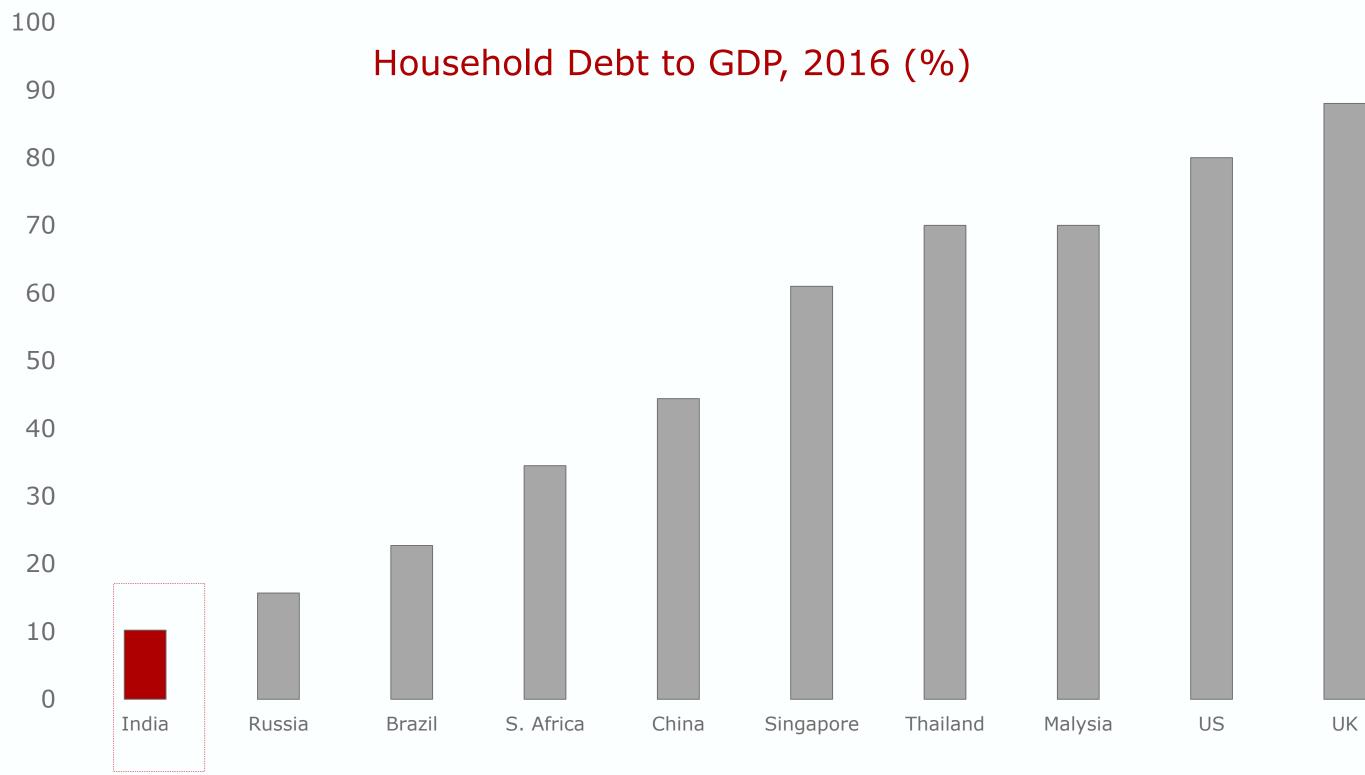
□ Loan Against Property (up to INR 5Mn)

- Normal Income Program
- Banking Surrogates
- Repayment Track Record Program
- Income Assessment based
- Low Loan to Value (LTV) Program
- Equipment Financing
- □ Affordable Housing Loans (proposed)
- □ Vehicle Loans (proposed)

Unsecured Loans

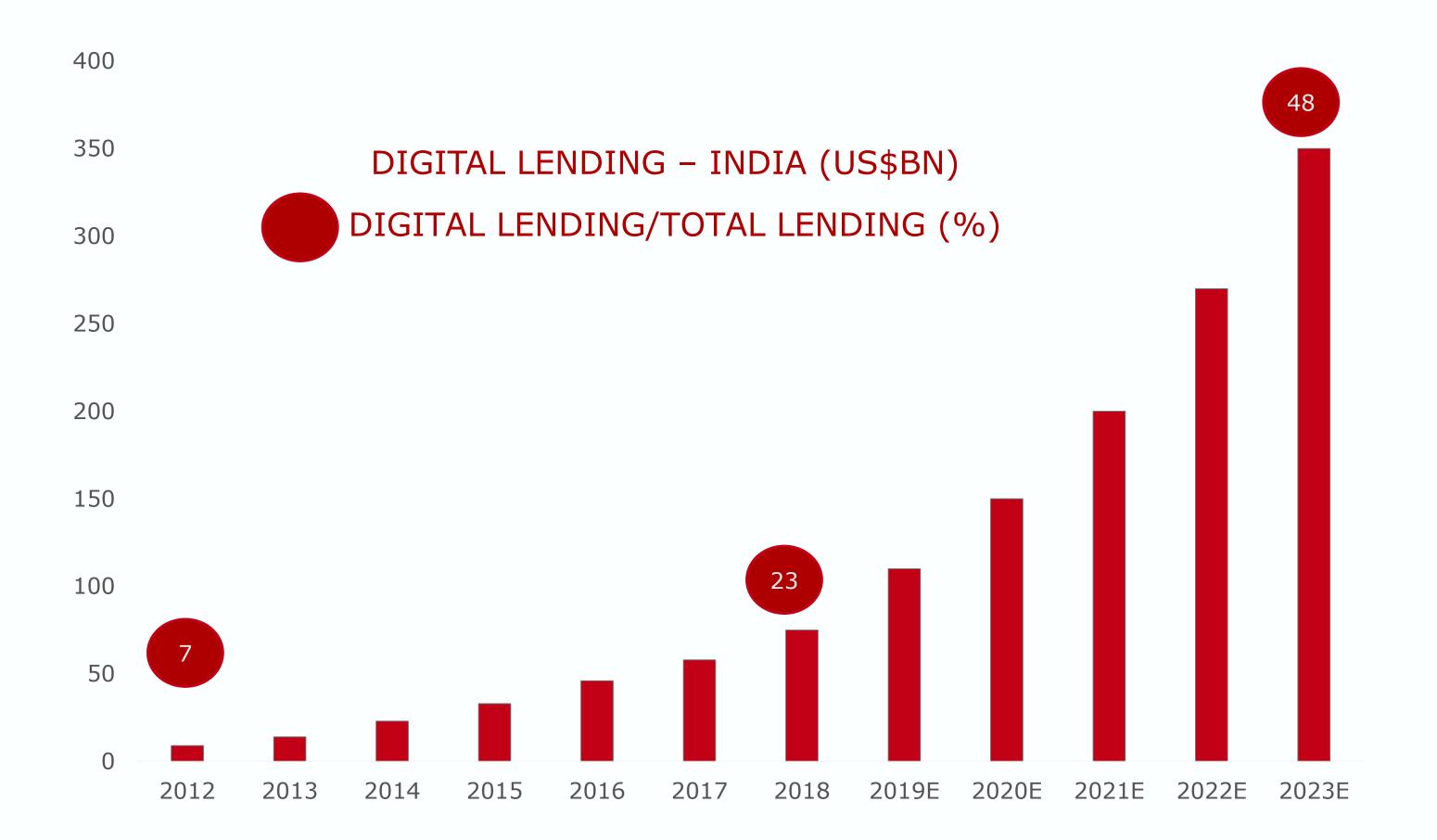
- □ Business Loans (for Working Capital, Expansion, etc.)
- Personal Loans (proposed)

UNDERPENETRATED DEBT MARKET



High Potential for Growth In India's Credit Markets

GROWTH DRIVERS IN PLACE



Digital Lending - A \$ 1 Trillion opportunity over the next 5 years, BCG Report July 2018 Note: Digital lending primarily alludes to digitization of the loan disbursal process

POISED FOR GROWTH

Operational footprint across Mumbai, Pune with rapid branch expansion planned

> Currently servicing over 130 customers Loan book of over INR600m Avg Portfolio yield of 15.3%

Building strong management bandwidth and functional leadership across corporate, sales, credit and operations

Given Change of Control in June 2018, DFL's journey has only just begun

*MSME – Micro, small and Medium Enterprises **LMI – Low to Mid Income Group

Our Vision

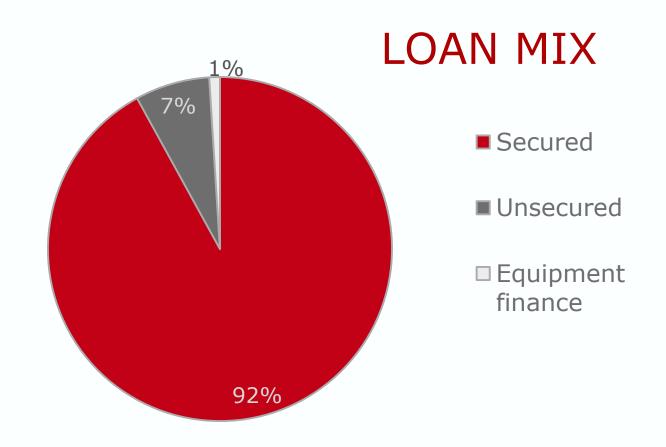
DFL intends to become a significant player in the retail NBFC segment, with special focus on MSMEs* and LMI** customers.

DFL intends to grow its book with a core focus on:
Offering clients sustainable and scalable financing solutions
Becoming the preferred financer for our customers in next 3-5 years

□ Maximizing shareholders return

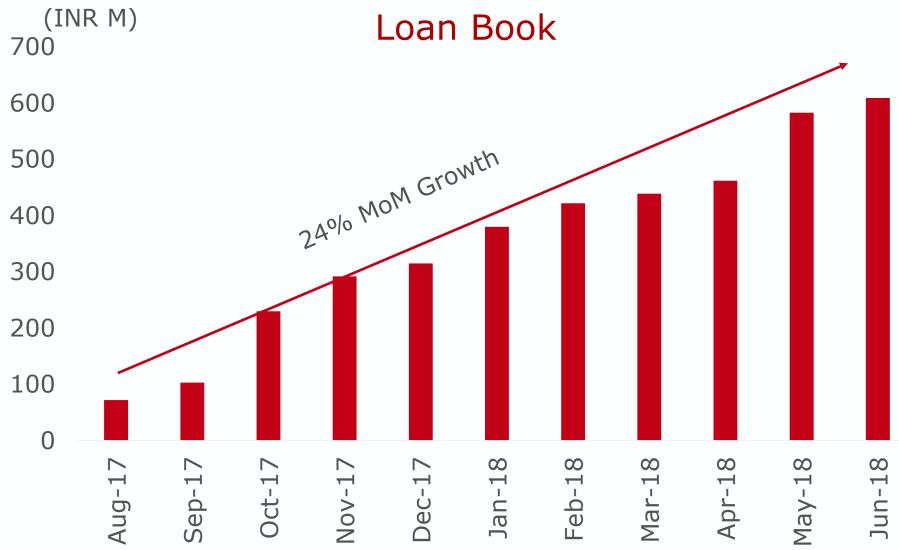
Creating wealth for all stakeholders

DFL SNAPSHOT 1QFY19*



| Product | Loan Assets as of 30th Jun, 2018 (INR MN) | Weighted Average IRR | Average Tenure (in months) |
|---------------------------------|--|-------------------------|----------------------------------|
| Secured SME Loans | 562 | 15.3% | 140.8 |
| Unsecured SME Loans | 42 | 17.0% | 7.3 |
| Others – Equipment Financing | 5 | 15.0% | 12 |

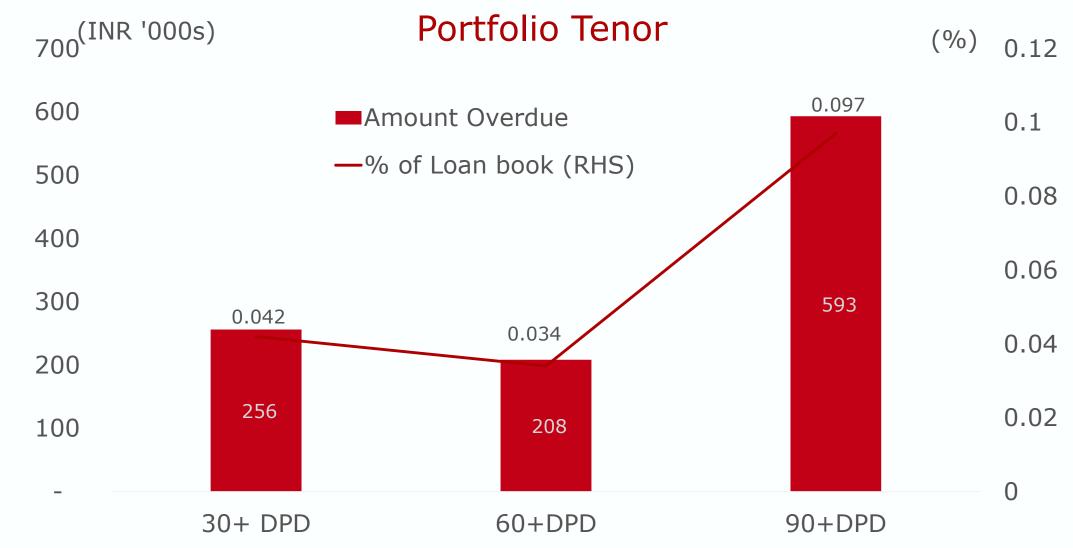
DFL SNAPSHOT 1QFY19*



□ DFL's loan book currently stands at INR609m with deep focus on MSME lending

□ 94% of DFL's loan book is secured

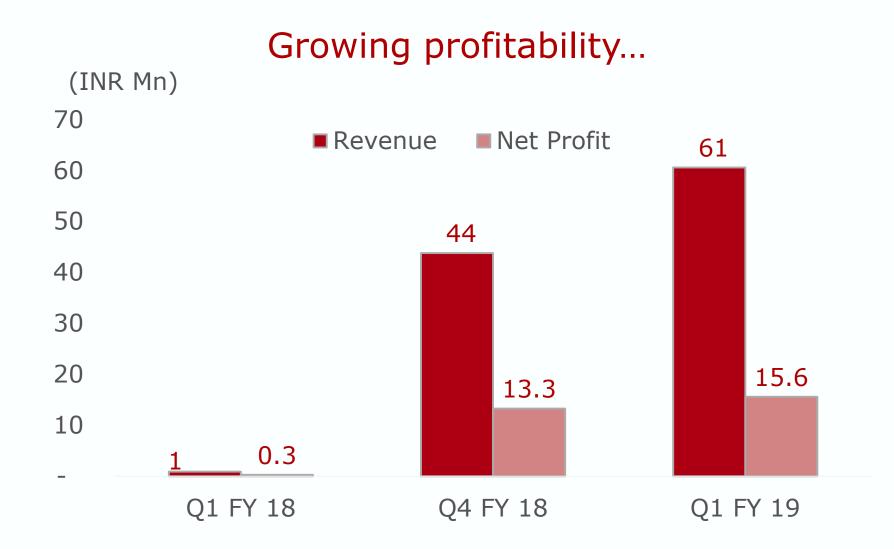


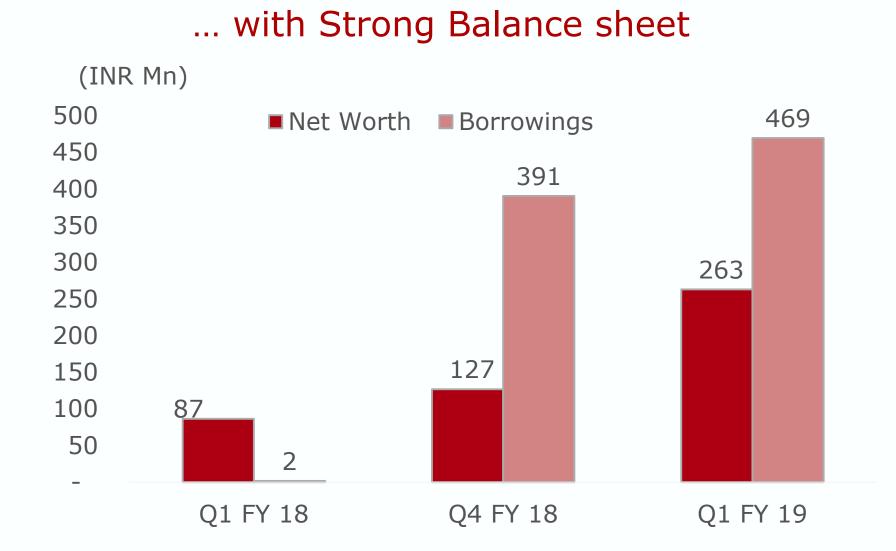


Loan book growth has come at high quality of portfolio

□ 30, 60 and 90 days past due (DPD) is under 0.1% with 0.5m INR being 90DPD

SNAPSHOT OF 1QFY19*





SNAPSHOT OF 1QFY19*

P&L Highlights

□ 38% rise in Total Revenue from INR 43.8 Mn to INR 60.6 Mn Q-o-Q (sequential) □ 17% rise in Net Profit from INR 13.3 Mn to INR 15.6 Mn Q-o-Q (sequential)

Balance Sheet Highlights

□ Substantial increase in Net Worth from INR 127 Mn to INR 263 Mn Q-o-Q (sequential) □ Marginal increase in Borrowings from INR 390 Mn to INR 469 Mn Q-o-Q (sequential)

Corporate Updates RBI approval for change in management & shareholding accorded on June 18, 2018
 Shareholder approval for increasing borrowing limits up to INR 2,000 Mn obtained
 Preferential issue of INR 120.5 Mn to Truvalue Agro Ventures Pvt. Ltd. (Promoter) in June 2018

NOTE: DFL's 1QFY19 results are its first since change of Control in June 2018.

ABRIDGED FINANCIALS

| | F |
|--|--------|
| INR Millions | e J |
| INCOME STATEMENT | |
| Revenue from Operations | |
| Other Income | |
| Total Revenue | |
| | |
| | |
| Employee Benefits Expense | |
| Finance Costs | |
| Depreciation and Amortisation Expenses | |
| Loan losses and provisions | |
| Other Expenses | |
| Total Expenses | |
| | |
| Profit Before Tax | |
| | |
| Tax Expense | |
| | |
| Profit After Tax | |
| | |
| BALANCE SHEET | |
| | |
| Net Worth | |
| Borrowings | |

| For quarter ending 30th | For quarter ending 31st | For quarter ending 30th | For year ending 31st |
|----------------------------|----------------------------|----------------------------|-------------------------|
| June, 2018 | March, 2018 | June, 2017 | March, 2018 |
| | | | |
| | | | |
| 46.0 | 33.2 | 0.5 | 73.6 |
| 14.7 | 10.7 | 0.4 | 45.3 |
| 60.6 | 43.9 | 0.9 | 118.9 |
| | | | |
| | | | |
| 9.0 | 7.9 | - | 22.7 |
| 14.9 | 12.2 | 0.0 | 20.0 |
| 0.1 | 0.3 | 0.0 | 0.5 |
| 10.7 | 1.8 | - | 4.8 |
| 7.4 | 6.9 | 0.4 | 24.7 |
| 42.0 | 29.1 | 0.4 | 72.8 |
| 18.6 | 14.8 | 0.5 | 46.1 |
| | | | |
| 3.0 | 1.5 | 0.2 | 5.3 |
| | | | |
| 15.6 | 13.3 | 0.3 | 40.8 |
| | | | |
| | | | |
| | | | |
| 263.1 | 127.0 | 86.5 | |
| 469.4 | 390.5 | 1.7 | |