

August 07, 2020

To,
The General Manager,
Department of Corporate Services,
BSE Limited,
Phiroze Jeejeeboy Towers,
Dalal Street, Mumbai — 400001.

Scrip Code: 540268

Dear Sir / Madam,

#### Subject: Outcome of Board Meeting

In compliance with Regulation 29 and Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform you that the Board of Directors of Dhanvarsha Finvest Limited ("**the Company**") at its meeting held today i.e. August 07, 2020 (commenced at 10.00 a.m. and concluded at 11.00 a.m.) has *inter-alia*, approved the following:

- 1. Issue and allotment of Equity Shares on conversion of un-secured Loan ("Intercorporate deposit") of Rs.10,30,00,025/- (Rupees Ten crore Thirty lakhs and Twenty-five Only) into 925,427 (Nine Lakhs Twenty-five Thousand Four Hundred and Twenty-seven only) Equity Shares on preferential basis to Wilson Holdings Private Limited (formerly known as 'Truvalue Agro Ventures Private Limited), Promoter of the Company ("Promoter") at a price of Rs.111.30 per Equity Share, subject to it being in compliance with the minimum price calculated in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and of the applicable provision(s) of Companies Act, 2013, subject to approval of the Members and other requisite regulatory approvals, including execution of necessary documents to effect the same, such as notice of postal ballot to be sent to the Members for their approval. Please see Annexure 'A' for further details;
- 2. Issuance of 40,43,127 (Forty Lakh Forty-Three Thousand and One Hundred And Twenty-Seven Only) unsecured compulsorily convertible debentures (CCDs) to the Promoter having face value of Rs.111.30 or minimum price calculated in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 through preferential allotment to the Promoter of the Company in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and of the applicable provision(s) of Companies Act, 2013, including execution of necessary documents to effect the same, such as subscription agreement, notice of postal ballot to be sent to the Members for their approval, etc. The aggregate Investment on such CCDs is Rs.45,00,00,000/- (Rupees Forty-five Crores Only), which shall be convertible into equivalent number Equity Shares of the Company at a conversion price of Rs.111.30/- per Equity Share, subject to it being in compliance with the minimum price in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, within 18 months from the date of allotment of CCDs, subject to approval of the Members and other requisite regulatory approvals. Please see Annexure 'B' for further details;



- 3. Issuance of up to 58,04,133 (Fifty-eight Lakh Four Thousand One Hundred and Thirty-Three Only) unsecured compulsorily convertible debentures (CCDs) to Turning Leaf Fund I Pte. Ltd. ("Investor") having face value of Rs.111.30, subject to it being in compliance with the minimum price to be calculated in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 through preferential allotment to the Investor in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and of the applicable provision(s) of Companies Act, 2013, including execution of necessary documents to effect the same, such as subscription agreement, notice of postal ballot to be sent to the Members for their approval, etc. The aggregate Investment on such CCDs is Rs.64,60,00,000/- (Rupees Sixty-four Crores Sixty Lakhs Only), which shall be convertible into equivalent number Equity Shares of the Company at a conversion price of Rs.111.30/- per Equity Share within 18 months from the date of allotment of CCDs, subject to approval of the Members and other requisite regulatory approvals. Please see Annexure 'C' for further details;
- 4. Issuance of up to 17,96,945 (Seventeen Lakh Ninety-Six Thousand Nine Hundred and Forty-Five Only) Convertible Warrants to Wilson Holdings Pvt. Ltd., Mrs. Minaxi Mehta, KMPs, and other investors of the Company having face value of Rs.111.30, subject to it being in compliance with the minimum price to be calculated in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 through preferential allotment to the Investor in terms of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and the applicable provision(s) of Companies Act, 2013, including execution of necessary documents to effect the same, such as subscription agreement, notice of postal ballot to be sent to the Members for their approval, etc. The aggregate Investment on such Convertible Warrants is Rs.20,00,00,000/- (Rupees Twenty Crores Only), which shall be convertible into equivalent number Equity Shares of the Company at a conversion price of Rs.111.30/- per Equity Share within 18 months from the date of allotment of Convertible Warrants, subject to approval of the Members and requisite regulatory approvals. Please see **Annexure 'D'** for further details.
- 5. Execution of the Amendment to the Shareholders Agreement ("SHA") with the Promoter and Investor, in order to set out the *inter-se* rights and obligations of the parties in relation to the proposed investment in the Company by the Promoter and the Investor and other matter incidental thereto, including amendment of Articles of Association of the Company to give effect to the provisions of the SHA, subject to approval of the Members. Please see **Annexure** 'E' for further details;

Pursuant to the aforesaid amendments to Shareholders Agreement and investment through unsecured CCDs and investment through Share Warrants, the Company would not be giving effect to the transactions envisaged in Resolution Nos. 1, 2, 3 and 5 of the Postal Ballot Notice dated June 30, 2020 and would be conducting instead, separate Postal Ballot to take Members approval in respect of aforesaid matters.



Please find attached hereto a copy of **Press Release** dated August 07, 2020. We request you to kindly take the aforesaid intimation on record.

For Dhanvarsha Finvest Limited

Herman

Fredrick Pinto Company Secretary A-22085

Encl: As above



Disclosure of information pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 9, 2015

#### Annexure 'A'

### Issuance of equity shares on a preferential basis to the Promoter pursuant to conversion of loan (see item 6 above)

Type of securities proposed to be issued		Equity shares	
Type of issuance		Preferential Issue	
Total number of securities proposed to be		925,427 (Nine Lakhs Twenty-five Thousand	
issued or the total amount for which the		Four Hundred and Twenty-seven only)	
securities will be issued (approximately)		Equity Shares pursuant to conversion of un-	
		secured Loan (Intercorporate deposit) of	
		Rs.10,30,00,025/- (Rupees Ten crore Thirty	
	.1 1: . 1 .:.	lakhs and Twenty-five Only) into	
In case of preferential issue, the listed entity			
shall disclose the following additional			
details to the stock exchange(s):			
i. names of the inv	estors:	Wilson Holdings Private Limited (formerly	
i. Traines of the fit	Cotoloy	known as 'Truvalue Agro Ventures Private	
		Limited)	
		,	
ii. post allotment	of securities -	N.A	
outcome of th	ne subscription,		
issue price / a	llotted price (in		
case of converti	bles), number of	N.A	
investors;			
	tibles-intimation		
	f securities or on		
1	tenure of the		
instrument;			







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# Annexure 'B' Issuance of Compulsorily Convertible Debentures on a preferential basis to the Promoter

Type of securities proposed to be issued		Compulsorily Convertible Debentures ("CCDs") convertible into equity shares		
Type of issuance		Preferential Issue		
Total number of securities proposed to be issued or the total amount for which the securities will be issued (approximately)		40,43,127 (Forty Lakh Forty-Three Thousand and One Hundred and Twenty-Seven Only) unsecured CCDs		
		The aggregate Investment on such CCDs is Rs.45,00,00,000/- (Rupees Forty-five Crores Only).		
In case of preferential issue, the listed entity shall disclose the following additional details to the stock exchange(s):				
i.	names of the investors;	Wilson Holdings Private Limited (formerly known as 'Truvalue Agro Ventures Private Limited)		
	post allotment of securities - outcome of the subscription, issue price / allotted price (in case of convertibles), number of investors;	N.A		
	in case of convertibles-intimation on conversion of securities or on lapse of the tenure of the instrument;			







<u>Disclosure of information pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 9, 2015</u>

#### Annexure 'C'

### Issuance of Compulsorily Convertible Debentures on a preferential basis to Turning Leaf Fund I Pte. Ltd.

Type of securities proposed to be issued	Compulsorily Convertible Debentures ("CCDs") convertible into equity shares		
Type of issuance	Preferential Issue		
Total number of securities proposed to be	58,04,133 (Fifty-eight Lakh Four Thousand		
issued or the total amount for which the	One Hundred and Thirty-Three Only)		
securities will be issued (approximately)	unsecured CCDs		
	The aggregate Investment on such CCDs is		
	Rs.64,60,00,000/- (Rupees Sixty-four Crores		
	Sixty Lakhs Only).		
In case of preferential issue, the listed entity			
shall disclose the following additional			
details to the stock exchange(s):			
i. names of the investors;	Turning Leaf Fund I Pte. Ltd.		
	Ü		
ii. post allotment of securities -	N.A		
outcome of the subscription,			
issue price / allotted price (in			
case of convertibles), number of			
investors;			
iii. in case of convertibles-intimation	N.A		
on conversion of securities or on			
lapse of the tenure of the			
instrument;			







<u>Disclosure of information pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 9, 2015</u>

### Annexure 'D' Issuance of Convertible Warrants to Wilson Holdings Private Limited, Mrs. Minaxi Mehta and certain KMPs and other investors of the Company on a preferential basis

Type of securities proposed to be issued		Warrants convertible into equity shares	
Type of issuance		Preferential Issue	
Total number of securities proposed to be		17,96,945 (Seventeen Lakh Ninety-Six Thousand	
issued or	the total amount for which the	Nine Hundred and Forty-five Only) Convertible	
securities	will be issued (approximately)	Warrants in aggregate	
		The aggregate Investment Warrants is Rs.20,00,00,000 Crores Only).	
	preferential issue, the listed entity		
	close the following additional	Name	No. of Warrants
details to	the stock exchange(s):	1. Mrs. Minaxi Mehta;	4,49,236
i.	names of the investors;	2. Wilson Holdings Private	4,49,236
ii.	post allotment of securities -	Limited;	2 50 200
	outcome of the subscription,	3. Rohanjeet Singh Juneja; 4. Mr. Karan Neale Desai;	3,59,390 3,59,390
	issue price / allotted price (in case of convertibles), number of	4. Wif. Karan Neale Desai,	3,39,390
	investors;	5. Ellios Advisors LLP	179693
iii.	in case of convertibles-intimation on conversion of securities or on lapse of the tenure of the instrument;	N.A	
		N.A	







<u>Disclosure of information pursuant to Regulation 30 of the Securities and Exchange Board of India</u> (<u>Listing Obligations and Disclosure Requirements</u>) Regulations 2015 read with SEBI Circular No. <u>CIR/CFD/CMD/4/2015 dated September 9, 2015</u>

## Annexure 'E' Execution of Amendment to the Shareholders Agreement

Names of parties with whom the agreement	Turning Leaf Fund I Pte. Ltd. ("Investor"), Wilson	
is entered	Holdings Private Limited ("Promoter"), and the	
	Company	
Purpose of entering into the agreement	To record the terms and conditions of the investment	
	by the Promoter and the Investor into the Company	
Shareholding, if any, in the entity with	The Company does not hold any shareholding in the	
whom the agreement is executed	Promoter or in the Investor.	
	The Promoter currently holds 52.32% of the share	
	capital of the Company.	
Significant terms of the agreement (in brief)	The original SHA, sets out the inter se rights and	
special rights like right to appoint directors,	obligations between the parties for the management	
first right to share subscription in case of	of the Company, including management rights,	
issuance of shares, right to restrict any	transfer restrictions and exit rights. The terms of the	
change in capital structure, etc.	original SHA have been summarized in our board	
	meeting intimation dated June 15, 2020. Pursuant to	
	this amendment to the SHA there are no significant	
	changes in the SHA except to record the revised	
	commercial arrangement between the parties,	
	details of which have been provided in Annexure B	
	and C above.	
Whether the said parties are related to	The Promoter of the Company, i.e., Wilson Holdings	
Promoter/Promoter Group/ group	Private Limited (formerly known as 'Truvalue Agro	
companies in any manner. If yes, nature of	Ventures Private Limited), is one of the parties to the	
relationship	Shareholders Agreement.	
Whether the transaction would fall within	No, the transaction would not be a related party	
related party transactions? If yes, whether	transaction.	
the same is done at "arms length"		
In case of issuance of shares to the parties,	Please see Annexure 'B' and 'C' above.	
details of issue price, class of shares issued		
Any other disclosures related to such	N.A.	
agreements, viz., details of nominee on the		
board of directors of the listed entity,		
potential conflict of interest arising out of		
such agreements, etc		
In case of termination or amendment of	See details above	
agreement, listed entity shall disclose	the way	
additional details to the stock exchange(s): a)	Con details above	
name of parties to the agreement; b) nature	See details above.	
of the agreement; c) date of execution of the	WA FIA	
agreement; d) details of amendment and	(3)	
impact thereof or reasons of termination and	(( <u>\$</u> ( ) <sup>9</sup> ])	
impact thereof.	30.05	



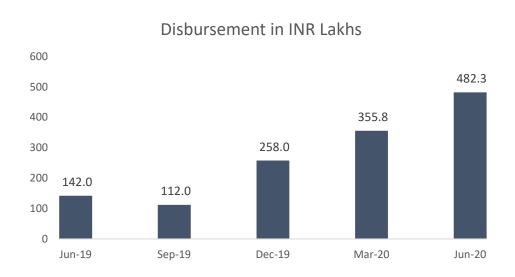
In a materially positive development that will further enhance the capital base and boost profitability beyond what was originally envisaged, Dhanvarsha today announced a higher capital infusion with improved terms on the previously announced definitive agreement that was signed with **private equity funds managed by Turning Leaf Asset Management (TLAM)** and promoter group Wilson Holdings Private Limited to infuse INR 110 crores of capital into the company at a value of INR 297 crores. Based on the amended agreement that was approved by the Board of Directors of the Company today, the combined infusion will be increased to INR 130 crores and interest on the compulsory convertible instrument prior to conversion will be much lower at 2% and not 10% that was originally announced on June 15, 2020. Subject to customary closing conditions, post infusion Dhanvarsha will boast of net-worth in excess of INR 170 crores, which is a significant milestone for the company. The transaction is expected to close by the end of September post which the promoter group will own 49.9% of the company while the Turning Leaf Asset Management will own 20.2%.

It is noteworthy that the enhanced capital commitment of INR 20 crores is being infused by the Promoter/Promoter group and key management of the group demonstrating their confidence in the business model. Furthermore, the significant reduction in interest on the CCD should translate to an annual profit before tax boost of approximately INR 8 crores.

In terms of business, as you may know, Dhanvarsha re-commenced lending operations in the last week of May post the COVID-19 outbreak and disbursed INR 4.82 crores in loans in the fiscal first quarter of FY21 to borrowers in the Medical, Kirana & General Stores and services industry whose businesses have withstood the challenge of COVID-19. The average ticket size of loans was 9.8 lakhs and lending was done to borrowers under the company's stringent credit norms and policies from a pipeline comprising of 630 cases of over INR 25 crores.

Disbursements have grown every quarter since September 2019 with increasing granularity and over 96% of loans qualifying for PSL.

Table 1: Disbursement volume quarter on quarter



In July, the company had a historic month with approximately INR 8.3 crores of disbursements to 267 borrowers translating to an average ticket size per loan of INR 3.11 lakhs. Note, July's run rate is more than 2x of what the company disbursed in all of fiscal 4Q20.

Lastly, the company prides itself on an extremely strong underwriting and collections platform. With imminent infusion of equity and debt, our current growth plans will continue to focus on the essential goods sectors that we have always concentrated on since we believe asset quality will remain strong in these products

